



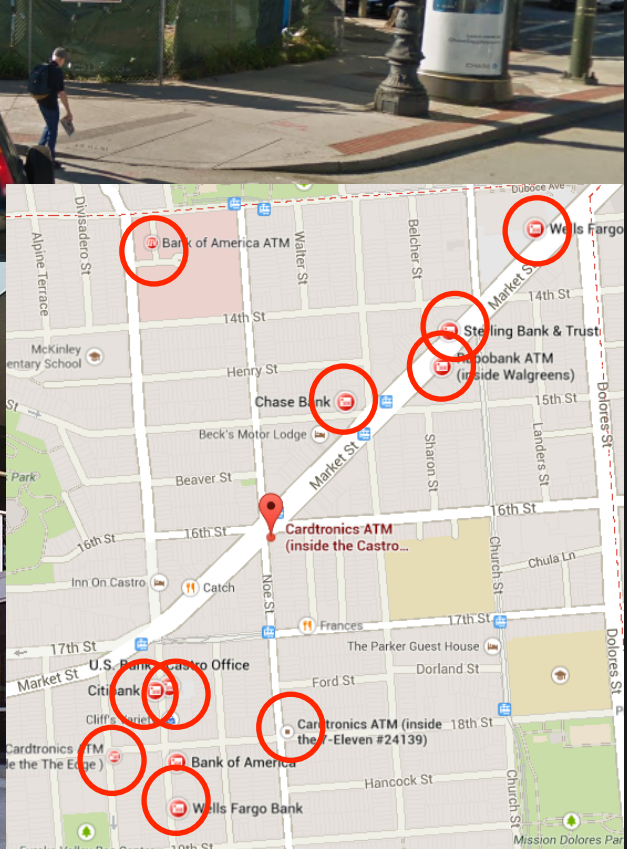
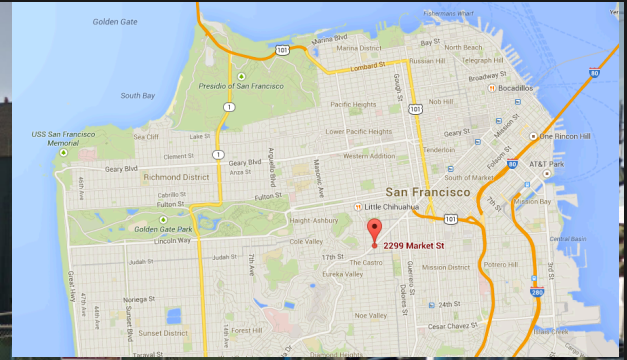
# POPULARISE

BUILD YOUR CITY

Adam Tetenbaum

General Manager

[adam@popularise.com](mailto:adam@popularise.com)



# THE PROCESS IS BROKEN



- x Takes too long
- x Disincentivizes risk
- x Doesn't factor in what communities want

# WE'VE ALL SEEN THIS...



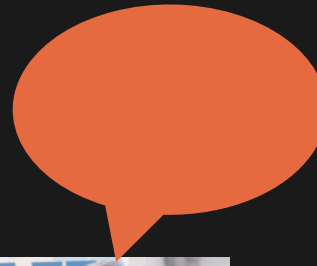
# EVERYONE HAS AN OPINION



Residents



Local  
Businesses



Elected  
Officials



Developers



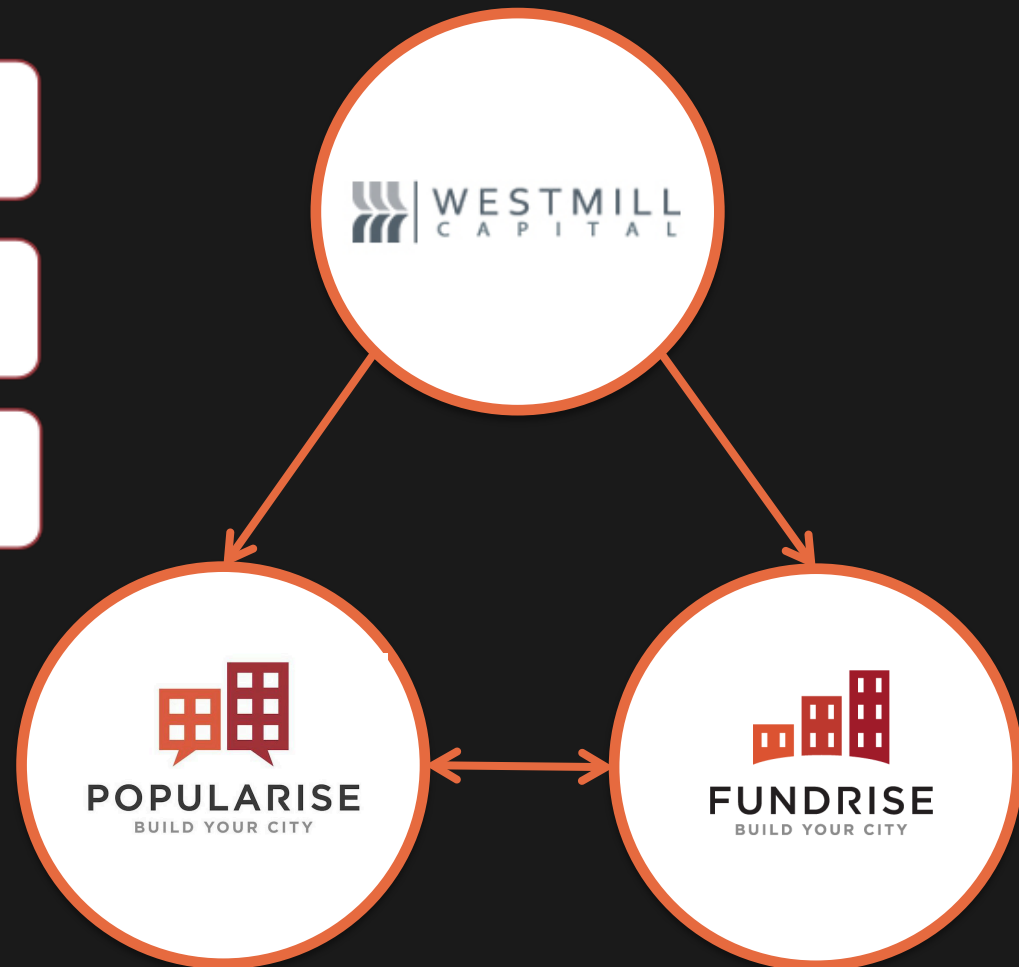
What would  
**YOU**  
build here?



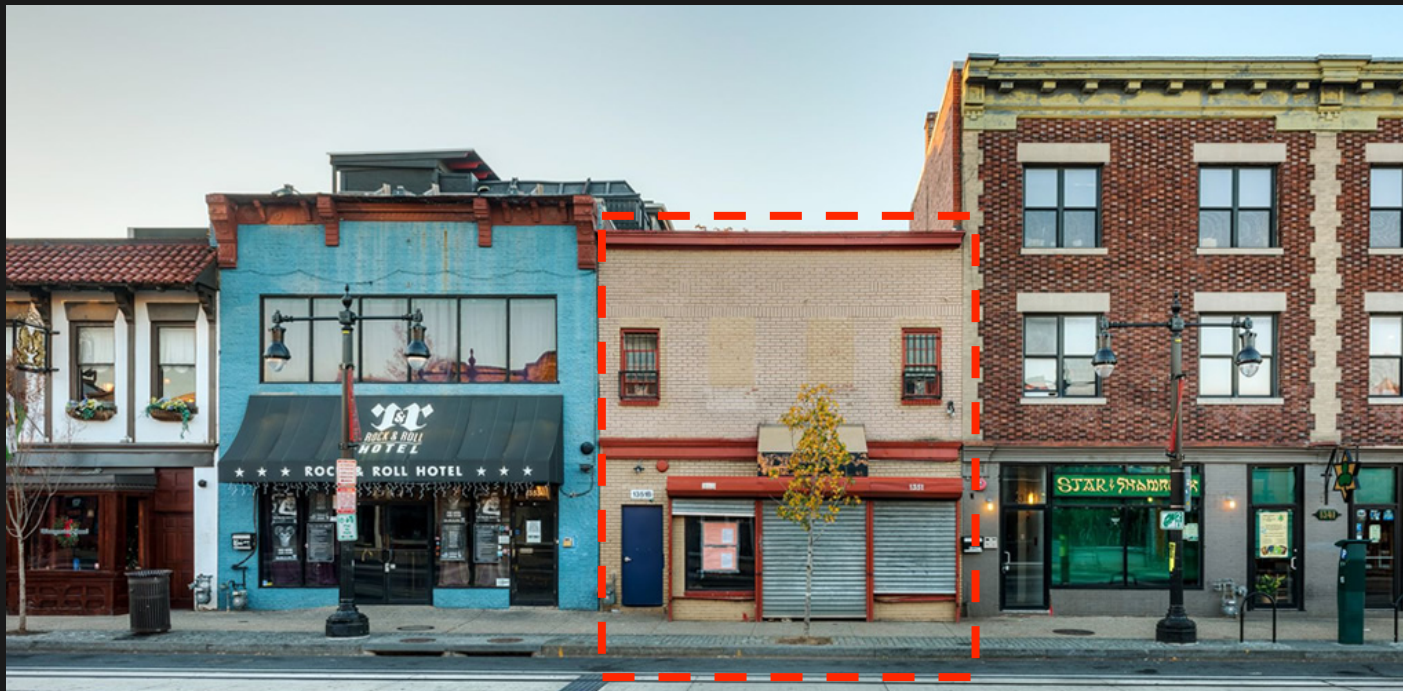
**LEAD THE CONVERSATION.  
SEE RESULTS.**

# COMPANY HISTORY

-  **FOUNDERS**  
Ben Miller, Dan Miller
-  **LAUNCHED**  
December 2011
-  **HEADQUARTERS**  
Washington, DC



# 1351 H STREET NE, D.C.



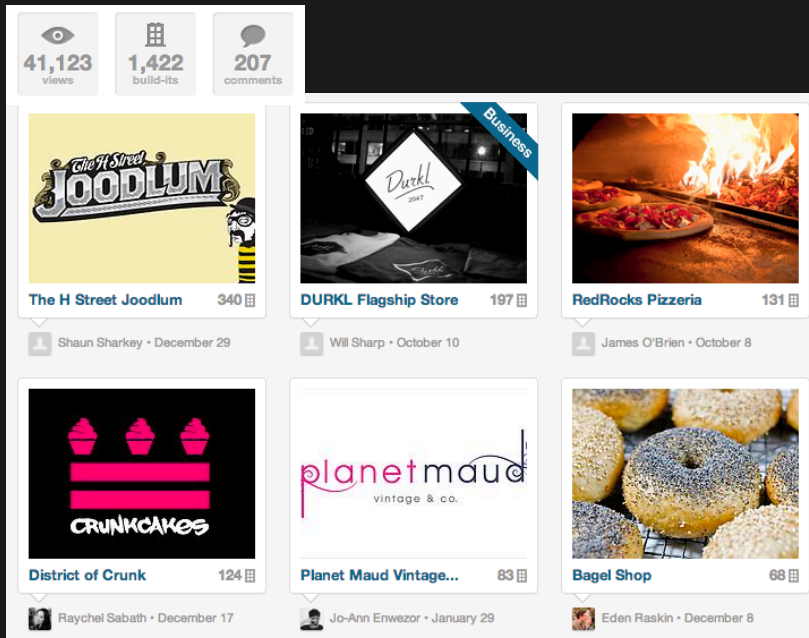
What do you build in a rapidly changing neighborhood?



# ASK THE NEIGHBORHOOD!



# WHAT HAPPENED?



Local &  
National Press



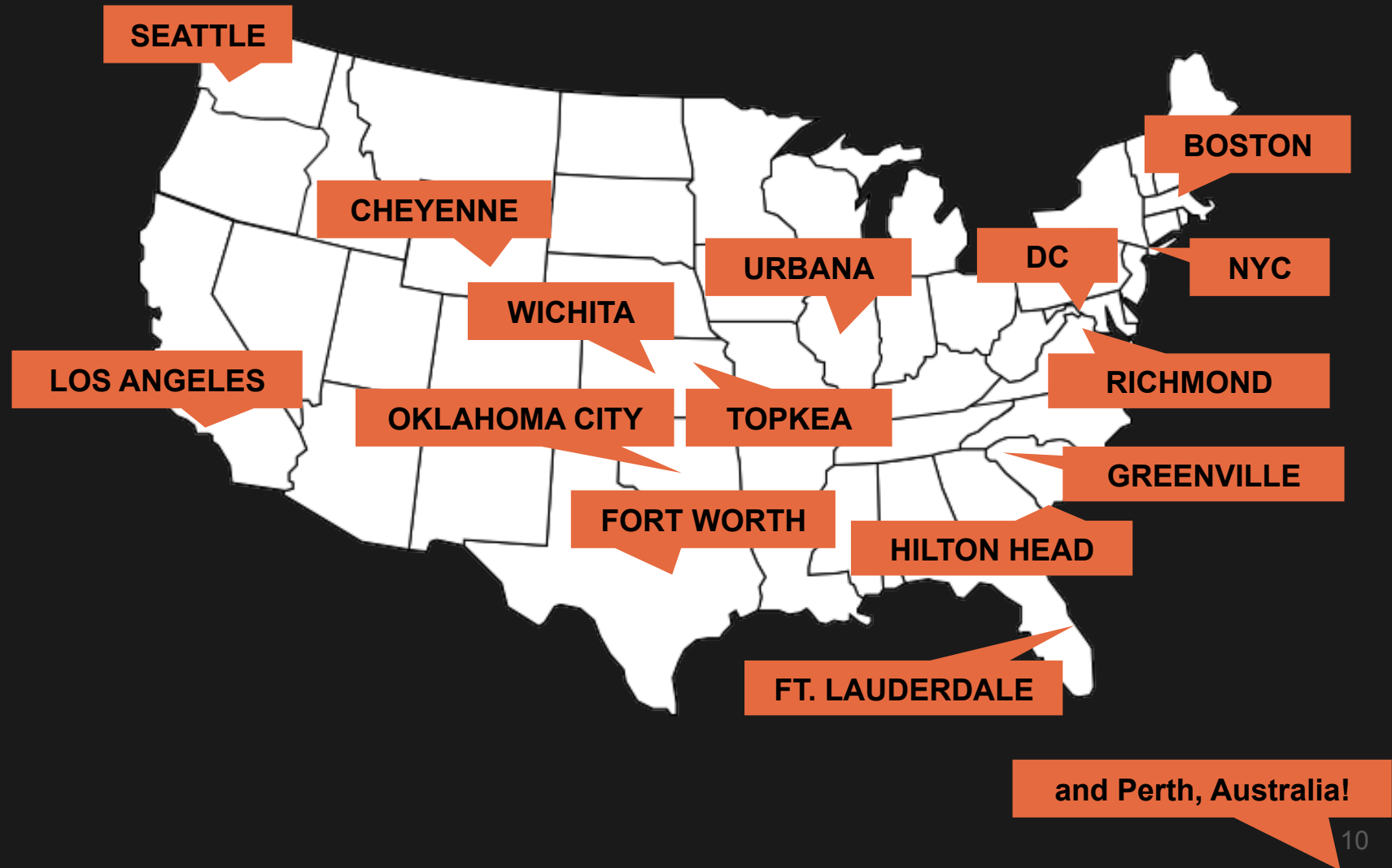
Unique  
New Tenant



## TAKEAWAYS

- ✓ Popularise can gauge community demand
- ✓ Ideas can inspire new & unique tenants

# NATIONAL PRESENCE



# 400 FAIRVIEW, SEATTLE

What would you build at 400 Fairview?

400 FAIRVIEW AVE N • SEATTLE, WA

Our goal is to build the preeminent mixed-use office building in Seattle by focusing on our customers. [Learn more](#)

[Share your Idea](#) [Follow Project](#)

Pamela Betz  
SKANSKA USA COMMERCIAL DEVELOPMENT

**SKANSKA**

**Congar Cottage**  
"A Tradition Since 1932"  
Bring Pullman to Se... 29

**Jazz cafe & bar** 25  
Randy Bolerjack • May 10

**Brewery/Taphouse** 20  
Maggie Humphreys • May 10

**Dean & Deluca** 15  
Quinn Majeski • May 10

**Indoor Bocce Ball** 13  
Steve Smith • May 10

**Blow Dry Bar** 12  
Hannah Shaughnessy • May 21

Jennifer Rash • May 10

## TAKEAWAYS

- ✓ Popularise can expedite development process
- ✓ Broader conversation expands possibilities

# BRYANT PARK, NYC

What new activities would you like to see at Bryant Park?

41 WEST 40TH STREET • NEW YORK, NY

The mission of the Bryant Park Corporation is to make the park into the greatest public space in the world. [Learn more](#)

[Share your idea](#) [Follow Project](#)

**Tricia Lewis**  
BRYANT PARK CORPORATION

**Giant Paella Festiv...** 6

Kenny Shin • June 13

**Giant bubbles for k...** 6

Laura Tischler • June 13

**Topiary Garden** 6

Amanda Wigen • June 21

**Slip 'N Slide** 3

Noah Stein • June 16

**X Files After Dark** 3

Lucas Garman • June 17

**Carnival** 5

Shankar Desai • June 14

**Epic Laser Tag** 4

Chris Bryant • August 23

**Open Mic Concert Se...** 3

Alex Trager • June 13

**Urban Beach** 3

David Thom • October 30

**organic farmers mar...** 3

Rosemary Calderon • October 31

## TAKEAWAYS

- ✓ Popularise can work for public and shared spaces
- ✓ Ideas can be temporary, artistic, and free

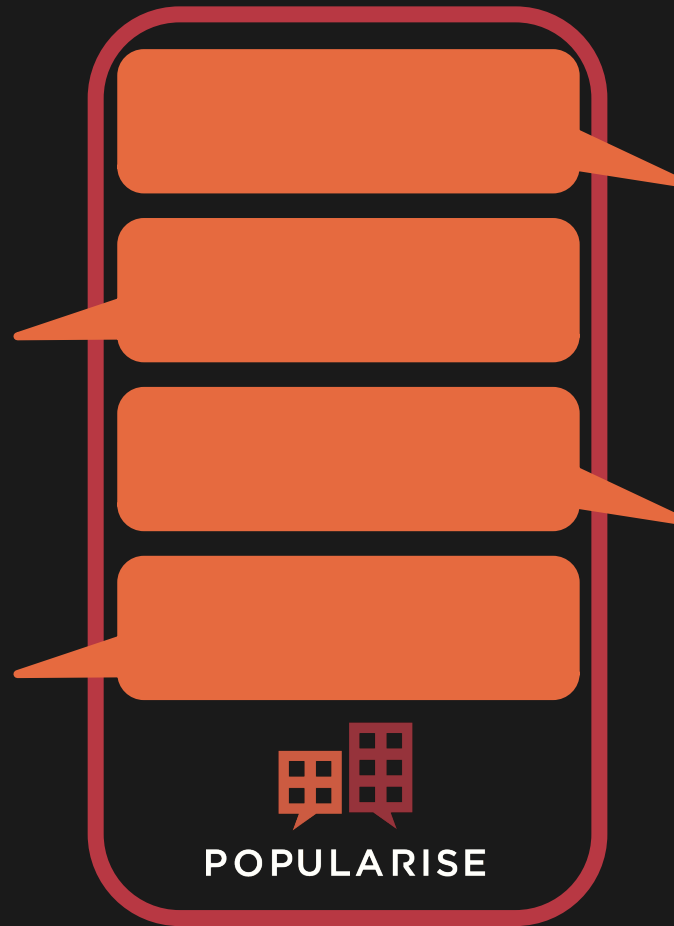
# WHY CROWDSOURCE?



- ✓ Gauge public demand
- ✓ Expedite development process
- ✓ Optimize use of public space

## ACTIVATE YOUR COMMUNITY

# LEAD THE CONVERSATION



# BUILD SOMETHING TOGETHER



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